

# Construction Views

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## Awards of Excellence



2011 MCA Awards of Excellence Gala | January 26, 2011

## Nominate Your Project for the MCA 2011 Awards of Excellence

Each year the MCA recognizes construction projects and members that make substantial contributions to the community and the Association through the Awards of Excellence Ceremony.

Project Excellence Nomination forms are now available at [www.mnconstruction.org](http://www.mnconstruction.org)! Nominations will be accepted from MCA Members in good standing during 2010 and 2011. Contractors and Subcontractors/Specialty Contractors are invited to nominate a project. Early bird entry fee is \$125 if submitted on or before November 12, 2010. Entry fee is \$175 if submitted November 13 – December 15, 2010.

*Nominations can be submitted for a project in each of the following five categories:*

- **New Project Total Value Under \$10,000,000 or Total Subcontractor Value Under \$1,000,000.** *Excludes design fees, development costs and land.*
- **New Project Total Value Over \$10,000,000 or Total Subcontractor Value Over \$1,000,000.** *Excludes design fees, development costs and land.*
- **Renovation, Expansion or Tenant Improvement Project.** *Includes any modifications to an existing structure or building.*
- **Government Construction Project.** *Includes public schools, local, state and federally funded projects.*
- **Green/Sustainable Project.** *Conditions to be considered will include sites issues, water efficiency, energy reduction & effects on the atmosphere, materials & resources use, reuse of onsite materials & reduction including building reuse, indoor environment efficient use of utilities and green building cost benefit to the owner.*

**To nominate a project for an award, please visit [www.mnconstruction.org](http://www.mnconstruction.org) to complete the Project Excellence Award nomination form by December 15, 2010!**

# Calendar of Events

Event details and registration available at  
[www.mnconstruction.org](http://www.mnconstruction.org)

## FRIDAY, JULY 16, 2010

7:10 PM  
MCA Night with the Twins

## TUESDAY, JULY 27, 2010

7:30 AM – 8:30 AM  
MCA Board Meeting  
MCA Office - Please RSVP  
to (952) 928-4646

## WEDNESDAY, JULY 28, 2010

11:30 AM – 1:00 PM  
MCA Lunch & Learn Series  
- 21st Century Building  
Technologies  
Hosted by Automated  
Logic - Twin Cities  
Automated Logic Twin  
Cities Office

## WEDNESDAY, AUGUST 18, 2010

7:30 AM – 9:00 AM  
Hiring in the Field –  
How an Applicant Tracking  
System Can Help  
Kyle Wenzel & Toby Ritt  
(ImageTrend)  
American Engineering  
Testing, Inc. Office

## WEDNESDAY, SEPTEMBER 15, 2010

7:30 AM – 9:00 AM  
Legal Issues in Green  
Building & Design  
Holly J. Newman &  
Marilyn Rosberg, AIA  
with Mackall, Crouse  
& Moore, PLC  
8000 Tower Conference Room

## TUESDAY, SEPT. 28, 2010

7:30 AM – 8:30 AM  
MCA Board Meeting  
MCA Office - Please RSVP  
to (952) 928-4646

## TUESDAY, SEPT. 28, 2010

11:30 AM – 1:00 PM  
MCA Lunch & Learn  
Series: Business  
Conservation -  
Opportunities Available  
to Help You Save Energy  
Hosted by Xcel Energy  
Xcel Energy Office

## WED., OCTOBER 20, 2010

7:30 AM – 9:00 AM  
Building Code Update  
Donald Sivigny (MN  
Department of Labor  
and Industry)  
8000 Tower  
Conference Room

## TUESDAY, NOV. 30, 2010

7:30 AM – 8:30 AM  
MCA Board Meeting  
MCA Office - Please RSVP  
to (952) 928-4646

## WEDNESDAY, DEC. 8, 2010

7:30 AM – 9:00 AM  
What Every Construction  
Professional Needs  
to Know About  
Dispute Resolution  
Robert Hughes (American  
Arbitration Association)  
8000 Tower  
Conference Room

## WEDNESDAY, JANUARY 26, 2011

6:00 - 9:00 PM  
Awards of Excellence  
Dinner & Gala  
Minneapolis Golf Club  
Registration Deadline -  
January 17, 2011



## PRESIDENT'S COLUMN

By Robert Struve

Remember when you were a student? For some of us that takes a lot more remembering than others! When I think back and compare myself to today's students, I don't remember be-

ing as talented or smart as they all seem to be. They also seem to have a wealth of social skills that I'm still hoping to acquire. What I'm trying to say is, I really enjoy being around these energetic young professionals. They bring a certain electricity with them especially when you talk to them about their backgrounds and career plans.

At our May tour of the USPS Expansion in Eagan, we were joined by three students from Dunwoody. In June at our Golf Event, we had students from both Dunwoody and the University of Minnesota hosting us at two of the holes. In both cases, their participation enriched these events.

So if it's so much fun having them around, what is your Minnesota Construction Association doing to promote student involvement. Well, a lot of things including:

- Providing special membership pricing for students (free) and faculty (\$25)
- Providing special student rates for many MCA programs
- Funding scholarships for students in construction-related programs
- Forming an MCA Student Outreach Committee

Your Minnesota Construction Association wants to become an interface between the students of today and the construction managers you employ tomorrow. We think that MCA acting as a point of communication, not only with students but also faculty, can be mutually rewarding for all. Currently, we are in contact with Dunwoody, University of Wisconsin - Stout, Minnesota State University - Mankato and the University of Minnesota at Minneapolis. There is so very much more that we could be doing with just these four Institutions, let alone others that provide similar education.

The Minnesota Construction Association can only expand its activities with your support. What can you do? Think about:

- Funding an MCA scholarship in your name
- Inviting a student or instructor to an MCA meeting
- Giving a presentation to students at one of the schools above
- Joining MCA's Student Outreach Committee

MCA is a non-profit association dedicated to educating and promoting the construction industry. Statements of fact and opinion in this publication are the responsibility of the authors alone and do not necessarily reflect or imply the opinion of the members, directors or staff of MCA.

# CONTRACTORS: Do You Need Professional Liability Insurance?

By Jim Hentges, Cobb, Strecker, Dunphy & Zimmermann, Inc.

*“We do not need professional liability insurance because, as a contractor, we do not do any design.”*

As an insurance consultant to the construction industry, we frequently hear this reply when reviewing a contractor’s insurance program. However professional liability claims for a contractor’s negligent errors or omissions involving “design related” services are becoming more significant each year.

Construction projects today utilize a variety of approaches. These include:

- a) Design-Build
- b) Construction Management (agency or at-risk)
- c) Building Information Modeling (BIM)
- d) Fast-Track Construction

Design-Build and Construction Management projects create the most obvious professional liability risk to your construction company. Both types expand your obligation to include additional “scope of services” related to these broadened construction delivery methods. They go beyond the insurance coverage of your commercial general liability policy.

Design-Build contracts hold you directly responsible for the design responsibilities of the project, even though you do not have an architect or engineer on staff. If you hire a professional architect and/or engineer to perform the design service, can you rely on their professional liability insurance policy to protect you? You cannot rely on their policy to protect you because you will not be an insured and cannot be added as an additional insured, as is typically done with general liability policies. Nor would you have any insurance protection if the designer’s policy limits are inadequate for the claim or the policy is no longer in effect when the claim surfaces.

The solution is to purchase your own professional liability policy.

Construction Management also expands your contract responsibilities in the areas of scheduling, coordination, value engineering, constructability reviews and even quality assurance. Negligent acts stemming from these broader duties often fall outside the insuring provisions of your commercial general liability insurance.

Contractor’s professional liability insurance again fills the gap in your standard insurance coverage. If you are not directly involved with the design, or, your scope of work includes non-construction

operation responsibilities, the professional liability policy can provide coverage.

The contingent liability imposed on you by design architectural and engineering sub-consultants, and any design responsibility of your electrical, mechanical or fire protection sub-contractors could be included in this type of policy.

In managing the risk for your construction company, contact your insurance agent. A contractor’s professional liability insurance policy can provide you peace of mind. With the large number of insurance companies providing this type of insurance, broad coverage and competitive prices are available.





# JOIN FELLOW MCA MEMBERS FOR UPCOMING *Lunch & Learn Sessions*

**Wednesday, July 28, 2010**

**11:30 AM – 1:00 PM**

**MCA Lunch & Learn Series:  
21st Century Building Technologies**

*Hosted by Automated Logic - Twin Cities*

*Unravel the Mystery* surrounding recent Building Technologies and how you can more easily understand the available procurement approaches to projects. Join the Buildings Solutions Specialists at Automated Logic Twin Cities - Maria McCarthy, Don Smith and Jim Erickson.

- Learn how to balance the Comfort of your Building with Energy Savings with the Environmental Index.
- Learn how to help your customers promote all of the sustainability projects they are working on. The Eco-Screen will Educate, Promote, Impress and Involve your customer's staff and facility's visitors.
- Learn how to Measure and Manage Energy Usage to reduce energy costs month after month.
- Learn how to strategically plan for Energy Improvement projects - from next month to the next 5 years.
- Learn what the benefits of Energy Reports and Energy Star ratings are.
- Learn what the Reality of Integration really is.

Join us on July 28th to Unravel the Mystery.

**See page 7 for a registration (deadline July 21, 2010).**

**Location:**

Automated Logic Twin Cities  
2611 Hamline Ave North #150  
Roseville MN 55113

**Tuesday, September 28, 2010**

**11:30 AM – 1:00 PM**

**MCA Lunch & Learn Series: Business  
Conservation - Opportunities Available  
to Help You Save Energy**

*Hosted by Xcel Energy*

Join fellow MCA Members on September 28, 2010 when Jeff Jackson (Trade Relations Manager) and Jessie Peterson, LEED AP BD+C (Product Manager) from Xcel Energy discuss energy conservation programs. Xcel Energy has rebate dollars and resources available to business customers for utilizing energy wisely. Through the Conservation Improvement Program (CIP), Xcel Energy offers millions of dollars each year to customers for participating in studies, prescriptive rebates, and custom programs. Through this presentation, they will address programs available through CIP, how to best take advantage of the offerings in both retrofit and new construction applications and case studies on two specific projects.

**See page 7 for a registration (deadline Sept. 23, 2010).**

**Location:**

Xcel Energy  
414 Nicollet Mall  
Minneapolis, MN 55401

**If you are interested in inviting MCA members into your office for an educational presentation and lunch, please email [info@mnconstruction.org](mailto:info@mnconstruction.org) about becoming a Lunch & Learn sponsor today!**

# Hiring in the Field – *How an Applicant Tracking System Can Help*

Kyle Wenzel & Toby Ritt (ImageTrend)

Wednesday, August 18, 2010

Breakfast & Networking 7:30 AM - 8:00 AM | Program 8:00 AM - 9:00 AM

American Engineering Testing, Inc.  
550 Cleveland Avenue North | St. Paul, MN 55114

An Applicant Tracking System (ATS) is a software application that enables the electronic handling of recruitment needs. Join fellow MCA Members on August 18 to learn how this type of system can help you automate your recruitment and hiring process. During this session you will learn:

- What an Applicant Tracking System is
- The advantages and disadvantages of this type of system
- How an Applicant Tracking System can help you manage risk
- Case studies of two companies that utilize an Applicant Tracking System

#### BREAKFAST PROGRAM COST

\$30 Members pre-registered & pre-paid

\$35 Members at the door

\$25 each for three (3) or more individuals from the same member company

\$50 Non-Members

Free- Students (with valid full-time student i.d.)

**See page 7 for the program registration form!**

For more information, please call 952.928.4646 or email [info@mnconstruction.org](mailto:info@mnconstruction.org)

## Construction Management Association of America — *Minnesota Chapter Golf Outing*

CMAA is hosting a Golf Outing Fundraiser for Student Intern/Mentorship Programs on July 22, 2010 at Valleywood Golf Course.

**Location: Valleywood Golf Course**  
4851 125th Street West | Apple Valley, MN

**Cost: \$95 per golfer (Includes box lunch, 18 holes of golf and cart)**

**Schedule: 11:45 Registration, Lunch**  
**12:30 Starting Tee times**

**CLICK HERE TO REGISTER ONLINE BY JULY 8<sup>TH</sup>.**

The CMAA Golf Outing is a scramble format. You can sign up as a foursome or individually. There is a driving range available (pay on your own) and a beverage car service will be operating during the event.

Net proceeds will be used to fund student intern and mentorship programs, giving students experience and practical guidance that will support their school and career goals.

For more information please visit: <http://www.cmaanet.org>.

## MCA 2010 BOARD OF DIRECTORS

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# Ask MS. AWARDS

Dear Ms. Awards,

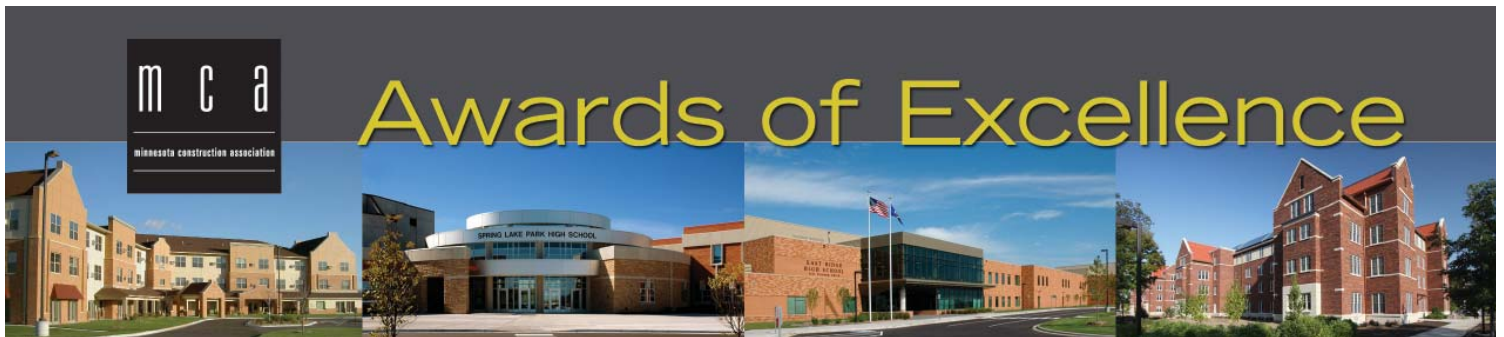
I would like to submit a project for the MCA Awards of Excellence but the particular project is not located in Minnesota or the Midwest. Can a company that is a member of the Minnesota Construction Association and has an office in Minnesota submit a project they completed in another State?

Sincerely,  
Mr. Nationwide

Dear Nationwide,

The MCA Awards of Excellence is open to any MCA member that has an office in the State of Minnesota. The project they would like to submit does not need to be built in Minnesota or the Midwest. The only requirement is that the nominating company is a member of the MCA and has a local office in Minnesota. In other words if you are an MCA member, have a local Minnesota office and have a project that you completed in any state you can nominate it. Good luck on your nomination.

If you have a question for Ms. Awards, please email it to Alana Sunness Griffith, Awards Chair, c/o Corinna Hastings at [info@mnconstruction.org](mailto:info@mnconstruction.org).



## MCA AWARDS OF EXCELLENCE SPONSORSHIP OPPORTUNITIES:

You can help make the Annual Awards Gala a night to remember by becoming a sponsor!

### *Sponsorship opportunities include:*

- Dinner Sponsors \$400
- Wine Sponsors \$350
- Dessert Sponsors \$200
- Reception Sponsors \$100
- Scale Model (Centerpiece) Sponsor \$350

To become a sponsor, please visit [www.mnconstruction.org](http://www.mnconstruction.org) to complete the Awards Sponsorship Form and return it by January 1, 2011.



**Minnesota  
Construction  
Association**  
*Networking.  
Business Development.  
Education.*

**Please help MCA welcome  
our newest member!**

***Sarah Smook , Student –  
Dunwoody College***

Sarah is a student at Dunwoody  
where she is studying architectural  
drafting and estimating.

## Minnesota Construction Association (MCA) Program Registration

### Breakfast Program Pricing Per Program:

- \$30 Members pre-registered & pre-paid
- \$35 Members at the door
- \$25 each for three (3) or more individuals from the same member company
- \$50 Non-Members
- Free Students (*with valid full-time student i.d.*)

### Lunch & Learn Pricing:

\$10 per person

- July 28, 2010** — 21st Century Building Technologies
- September 28, 2010** — Business Conservation - Opportunities Available to Help You Save Energy

- August 18, 2010** — Hiring in the Field
- September 15, 2010** — Legal Issues in Green Building & Design
- October 20, 2010** — Building Code Update
- December 8, 2010** — What Every Construction Professional Needs to Know About Dispute Resolution

Name(s) \_\_\_\_\_ Phone \_\_\_\_\_

Company \_\_\_\_\_

Address (*non-members*) \_\_\_\_\_

\_\_\_\_\_ Zip \_\_\_\_\_

Visa  MC C.C. No. \_\_\_\_\_ Exp. Date \_\_\_\_\_

Amount Enclosed \$ \_\_\_\_\_

Return registration with payment to:

MCA | 4248 Park Glen Road | Minneapolis, MN 55416 | Phone (952) 928-4646 | Fax (952) 929-1318

# Member to Member



**KRAUS-ANDERSON COMPANIES (KA)** has named **TIM ASGRIMSON** chief financial officer. He will oversee financial controls for KA Construction Company, KA Realty Company, and affiliated KA companies. Asgrimson succeeds Tom Dunleavy, who has retired.

Asgrimson has worked with KA Companies since 1985. He served as KMG Main Hurdman's staff CPA for KA for five years followed by 16 years of performing tax, audit and consulting services to KA as an independent contractor. In 2007, he joined KA Companies as assistant chief financial officer.

"Tim is no stranger to KA and we deeply value his industry experience, particularly in real estate and construction," said Bruce Engelsma, president of KA Construction and chairman and CEO of KA Companies. "We are proud to name Tim as CFO of all the businesses in the Kraus-Anderson family of companies."

Asgrimson received his B.A. in Business Administration with an Accounting Specialization from Augsburg College, Minneapolis. A licensed CPA in Minnesota, he is a member of the American Institute of Certified Public Accountants (AICPA) and Minnesota Society of Certified Public Accountants (MNCPA). Asgrimson has served on the board of Freeport West in its support of children and families, and was a speaker and educator in the MNCPA Society "Talk to the Students" program. He is also active in supporting and coaching community youth hockey, soccer and baseball.

**GEPHART ELECTRIC** has been awarded the contract for Wastewater Treatment plant in Clinton, Iowa. Working with general contractor Gridor Construction the project will include a modification of the existing Beaver Channel Station Plant and the addition of a new waste water treatment plant for the expanding community of Clinton, IA. The project is scheduled to be completed in December 2012.

**OLYMPIATECH ELECTRIC** is proud to announce that we have recently completed the new Apple Store in uptown Minneapolis working with Pepper Construction. OlympiaTech Electric has also recently been awarded the contract for "The Heart of the Zoo" project at the Minnesota Zoo in Apple Valley, MN. Working with general contractor Mortenson Construction, "The Heart of the Zoo" project will involve major renovation and vertical expansion of the existing entry building, as well as the renovation and addition of various exhibits. This project is scheduled to be completed in June, 2011.

OlympiaTech Electric has also been awarded the contract for a project at Fort Sam Houston located in San Antonio, TX. Working with Mortenson Construction this federal government project will include design assist construction of UEPH barrack housing facility for 96 personnel including power, voice/data and security. The project is scheduled to be completed in June, 2011.

**GEPHART ELECTRIC** is pleased to announce that General Foreman **BRAD KANIS** has earned NABCEP certification. The North American Board of Certified Energy Practitioners (NABCEP) recently certified Brad as a Solar Photovoltaic (PV) Installer. NABCEP certified PV installers have demonstrated the capability to supervise complete PV system installations, and have a detailed working knowledge of the electrical codes, standards and accepted industry practice associated with PV installations. This puts Brad in a small circle of such certified electricians in MN and makes Gephart Electric a great choice for solar installations.



**KRAUS-ANDERSON CONSTRUCTION COMPANY (KA)** has named **DOUG JANDRO** vice president of business development. Jandro rejoined KA, where he served for 28 years in executive positions in business development and project management. He will expand all national business development efforts

throughout the company, including the Twin Cities and regional offices in Duluth, Bemidji, Madison, Phoenix and Kansas City.

Jandro brings back to KA national experience in development and financing, and critical leadership teaming with local and state governments. He left KA in 2006 to serve as president of St. Louis Park-based Knutson Construction and vice president of construction for Minnetonka-based Oppidan.

Jandro's strong, long-standing relationships have been key to his success. During his extensive career, he has managed the development of over 11 million square-foot of construction projects in commercial and industrial development in wide variety of industries, including retail, corporate, medical, data centers, housing, food processing, industrial and hospitality.

Jandro received his B.A. from St. Cloud State University and is an active member of the International Council of Shopping Centers (ICSC), Minnesota Shopping Center Association (MSCA), Construction and Real Estate Network (CoreNet) and National Association of Industrial and Office Properties (NAIOP). He is also involved in numerous community-based associations involving youth sports and education.

**Would you like to see your name or your company's name in the Member To Member section of Construction Views?**

**If so, please send all company press releases, announcements and updates to Corinna Hastings, Executive Director and Editor, at [info@mnconstruction.org](mailto:info@mnconstruction.org) or 4248 Park Glen Road, Minneapolis, MN 55416.**

# **We Can't Thank You Enough!**

**We thank the following  
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(\$1,000 level) for their support:**

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**Hammargren & Meyer, P.A.**

## **MCA**

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*Executive Director and Editor*