

Construction Views

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Golf With MCA on June 3rd and Earn a Free Round of Golf



Mark your calendar and register today for the second annual MCA Scholarship Golf Tournament on Thursday, June 3 at Majestic Oaks Golf Club in Ham Lake. You don't want to miss this opportunity to spend the day networking with fellow construction professionals! The MCA Golf Tournament is also a great place to bring your clients to show them how much you appreciate their business.

As a special bonus, each golfer at this year's tournament will receive a complimentary round of golf at Majestic Oaks Golf Club. Perfect your game at the MCA Tournament and come back again for a free round of golf! See page 11 for a registration form (deadline is May 20, 2010).

As a non-profit organization, we are seeking support from MCA members and local businesses so we can provide more scholarships to students in construction through our annual golf tournament. Sponsorship opportunities at the MCA Golf Tournament will provide you with an excellent opportunity to promote your organization's products or services to construction professionals. See page 12 for a registration form (deadline is May 10, 2010).

Calendar of Events

Event details and registration available at
www.mnconstruction.org

WED., MAY 12, 2010

11:30 AM – 1:00 PM
MCA Lunch & Learn Series:
LEED Electrical Strategies and Products
Hosted by OlympiaTech Electric
OlympiaTech Electric Office

WED., MAY 19, 2010

4:00 PM
USPS Eagan Expansion Tour
3232 Denmark Avenue
Eagan

THURSDAY, MAY 20, 2010

5:00 PM
MCA Happy Hour
Stella's Fish Café

TUESDAY, MAY 25, 2010

7:30 AM – 8:30 AM
MCA Board Meeting
MCA Office - Please RSVP to (952) 928-4646

THURSDAY, JUNE 3, 2010

MCA Scholarship Golf Tournament
Majestic Oaks Golf Club

WED., JUNE 9, 2010

4:00 PM – 6:00 PM
Design & Building Industry Mixer
Cooper Pub & Restaurant

THURSDAY, JUNE 17, 2010

5:00 PM
MCA Happy Hour
Brit's Pub & Eating Establishment

TUESDAY, JULY 27, 2010

7:30 AM – 8:30 AM
MCA Board Meeting
MCA Office - Please RSVP to (952) 928-4646

WEDNESDAY, SEPTEMBER 15, 2010

7:30 AM – 9:00 AM
Legal Issues in Green Building & Design
Holly J. Newman & Marilyn Rosberg, AIA with Mackall, Crouse & Moore, PLC
8000 Tower Conference Room

TUESDAY, SEPT. 28, 2010

7:30 AM – 8:30 AM
MCA Board Meeting
MCA Office - Please RSVP to (952) 928-4646

TUESDAY, SEPT. 28, 2010

11:30 AM – 1:00 PM
MCA Lunch & Learn Series: Business Conservation - Opportunities Available to Help You Save Energy
Hosted by Xcel Energy
Xcel Energy Office

WED., OCTOBER 20, 2010

7:30 AM – 9:00 AM
Building Code Update
Donald Sivigny (MN Department of Labor and Industry)
8000 Tower Conference Room

TUESDAY, NOV. 30, 2010

7:30 AM – 8:30 AM
MCA Board Meeting
MCA Office - Please RSVP to (952) 928-4646

WEDNESDAY, DECEMBER 8, 2010

7:30 AM – 9:00 AM
What Every Construction Professional Needs to Know About Dispute Resolution
Robert Hughes (American Arbitration Association)
8000 Tower Conference Room



PRESIDENT'S COLUMN

By Robert Struve

I hope your business is going well (at least better). Isn't there something about spring and road restrictions coming off that get you excited about the business again? And it would seem that the media has even turned positive. I'm sure some of you are just like me, sick of all the bad news and dismal projections. It started me thinking about how we cope with downturns. Those of you that have been around for a while like me know that this is not the first economic blip and it probably will not be the last.

In thinking this through, I concluded that a large share of one's ability to cope with difficult times is based on relationships. This probably starts with family, but friends and especially those in business are a priceless resource. Who do you contact when:

- You lose your job?
- You're proposing on a project and you have zero experience?
- You need a reference?
- You need a referral?
- You need a partner for a project?

You get the idea, and most of all, you need them when you've had a very bad time of it! You need them to tell you it's not just you after all. As they say, misery loves company. I look back on my career and know that most everything good that has happened has because I developed a relationship with someone who helped me along. I also know that goodly shares of these relationships were developed through years of active participation in professional groups such as the Minnesota Construction Association. You knew that was coming, right? But it is the truth. MCA is a great place to start building relationships that will advantage you, your career and beyond. I hope to see you at an MCA event soon!

MCA is a non-profit association dedicated to educating and promoting the construction industry. Statements of fact and opinion in this publication are the responsibility of the authors alone and do not necessarily reflect or imply the opinion of the members, directors or staff of MCA.

Many thanks to our 2010 Golf Tournament Sponsors for their Generous Support!

Event Sponsors



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Association Sponsor



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Construction Management Association of America (CMAA) - Minnesota Chapter



JOIN FELLOW MCA MEMBERS FOR UPCOMING *Lunch & Learn Sessions*

Wednesday, May 12, 2010

11:30 AM – 1:00 PM

**MCA Lunch & Learn Series:
LEED Electrical Strategies and Products**

Hosted by OlympiaTech Electric

Join fellow MCA members for a presentation on LEED electrical strategies and products presented by Paul Kosmides with OlympiaTech Electric. Topics will include review of LEED points in the electrical area; overall approach to achieving maximum points; most cost effective areas of LEED electrical points; ROI for electrical products and installations; and specific products and technologies – focus on lighting controls.

**See page 7 for a registration form
(deadline is May 7, 2010).**

Location:

OlympiaTech Electric
13700 Water Tower Circle
Plymouth, MN 55441

Tuesday, September 28, 2010

11:30 AM – 1:00 PM

**MCA Lunch & Learn Series: Business
Conservation - Opportunities Available
to Help You Save Energy**

Hosted by Xcel Energy

Join fellow MCA Members on September 28, 2010 when Jeff Jackson (Trade Relations Manager) and Jessie Peterson, LEED AP BD+C (Product Manager) from Xcel Energy discuss energy conservation programs. Xcel Energy has rebate dollars and resources available to business customers for utilizing energy wisely. Through the Conservation Improvement Program (CIP), Xcel Energy offers millions of dollars each year to customers for participating in studies, prescriptive rebates, and custom programs. Through this presentation, they will address programs available through CIP, how to best take advantage of the offerings in both retrofit and new construction applications and case studies on two specific projects.

**See page 7 for a registration form
(deadline is September 23, 2010).**

Location:

Xcel Energy
414 Nicollet Mall
Minneapolis, MN 55401

If you are interested in inviting MCA members into your office for an educational presentation and lunch, please email info@mnconstruction.org about becoming a Lunch & Learn sponsor today!

Register Today for the May Program

USPS Eagan Expansion Tour

Wednesday, May 19, 2010

4:00 PM – brief safety orientation and sign-in

5:15 PM – Happy Hour at Buffalo Wild Wings (appetizers will be provided)

3232 Denmark Avenue, Eagan (located behind the Eagan Home Depot)

The \$64 million USPS Eagan project consists of an approximately 600,000 SF Mail Processing Facility (450,000 SF workroom & 150,000 SF Office), which is an expansion of the existing Bulk Mail Center located on a 92 acre site. The project is being constructed in two phases to accommodate the ongoing USPS operations. The building is constructed of load bearing precast panels/steel structure, approximately 10 acres of white TPO roofing, & 49 RTU's. The project team is currently gathering documentation in hopes that the project will achieve LEED certification.

Participants will tour the project and hear stories of the challenges and obstacles that they have experienced!

REGISTRATION DEADLINE FOR THIS PROGRAM IS FRIDAY, MAY 14, 2010.

See page 7 for tour pricing and registration!

For more information, please call (952) 928-4646 or email info@mnconstruction.org

Design & Building Industry Mixer on June 9

MCA has been invited to participate in a Design & Building Industry Mixer. Fifteen design and building industry associations' members are gathering for an after-hours social designed for networking. Over 300 people are expected to attend this free cooperative event.

You will have the opportunity to meet representatives from:

- Associated Builders & Contractors of MN & ND
- Association of Women Contractors
- Builders Association of the Twin Cities
- Builders Exchange of St. Paul
- BOMA, Saint Paul
- Minneapolis Builders Exchange
- Minnesota Association of Plumbing-Heating-Cooling Contractors, Inc.

- MN Commercial Association of REALTORS
- MN Concrete & Masonry Contractors Association
- MN Electrical Association, Inc.
- MN Seeding Contractors Association
- MN Utility Contractors Association
- National Association of Minority Contractors of Upper Midwest
- Northwestern Lumber Association

This event will be held on Wednesday, June 9 at Cooper Pub & Restaurant in St. Louis Park. Pre-registration is required to attend this free event by Monday, June 7.

If you are interested in attending, please call the MCA Office at (952) 928-4646 or email info@mnconstruction.org!

MCA 2010 BOARD OF DIRECTORS

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Contractors Can Avoid Payroll Taxes on Seasonal Workers via HIRE Act

Reprinted with permission from LarsonAllen LLP

Under the Hiring Incentives to Restore Employment (HIRE) Act, signed into law March 18, 2010, contractors can be exempt from paying the employer's 6.2 percent share of Social Security tax on wages paid during 2010 to certain seasonal workers.

“Given the high level of competition in today’s contracting environment, responding quickly to this opportunity and evaluating its impact on costs can give your company a significant competitive advantage...”

—Darrel Mullenbach

In order to qualify, the newly hired employee must:

- Be hired (or rehired) after February 3, 2010, and prior to January 1, 2011
- Have been unemployed for the 60 days prior to being hired, or worked 40 hours or fewer during the same 60-day period
- Not have been hired to replace a terminated employee, unless the former employee voluntarily separated from employment or was separated for cause
- Provide the employer a statement certifying he or she was unemployed for the prior 60-day period
- Not be related to the employer, using rules similar to those that apply to the Work Opportunity Tax Credit (WOTC). If needed, consult your tax advisor for specific barred relationships.

“It is fairly clear that the seasonal termination and rehiring of employees in the construction industry is based upon inherent changes in business activity versus the planned replacement of existing employees,” says Darrel Mullenbach, a LarsonAllen principal who specializes in serving construction contractors. “Accordingly, the rehiring of those individuals should qualify for the payroll tax holiday under the HIRE Act.”

Employee certification

As noted above, the legislation requires the employee to provide a written statement declaring, under penalties of perjury, that he or she was unemployed, or did not work for more than 40 hours, during the 60-day period prior to hire or rehire. The IRS released Form W-11, Hiring Incentives to Restore Employment (HIRE) Act Employee Affidavit, for this purpose. According to the IRS, a similar statement can be used in place of Form W-11, but it must contain all the same information (employee name, Social Security number, first date of employment, and the name of the employer), and the employee must sign it under penalties of perjury.

Take advantage: tax incentives effective now

According to Andy Biebl, a tax principal with LarsonAllen, employers want to act quickly to eliminate the 6.2 percent employer Federal Insurance Contributions Act (FICA) tax portion on any qualified new hire payroll effective April 1. He adds, “Businesses will need to review their records for any new hires who began work after February 3 to determine which are eligible for the new incentives.”

Because rehired seasonal workers can account for a large portion of a contractor's payroll, this tax exemption could have a substantial effect on profitability and cash flows during 2010.

“Given the high level of competition in today’s contracting environment, responding quickly to this opportunity and evaluating its impact on costs can give your company a significant competitive advantage,” Mullenbach adds.

For additional information, contact Darrel Mullenbach at dmullenbach@larsonallen.com or 612-376-4652.



Ask MS. AWARDS

Dear Ms. Awards,

My firm doesn't have a large marketing department to put together proposals and awards submissions. In fact, most of our marketing work is done by our operations staff that is also busy managing projects. Therefore, we have to strategically prioritize the projects and awards we compete for. Beyond the good feeling we all get by winning an award, what other benefits come with winning an MCA project award?

Sincerely,

Littletime For Marketing

If you have a question for Ms. Awards, please email it to Alana Sunness Griffith, Awards Chair, c/o Corinna Hastings at info@mnconstruction.org.

Dear Littletime,

The MCA project recognition awards offer so much more than just "temporary satisfaction" of a job well done. In fact, if leveraged properly, the awards submission process (and awards experience) can impact many different facets of your business. Below is a closer look at ways you can leverage the benefits of an MCA project recognition award.

Client Relationships

The MCA awards dinner provides a chance to invite your entire project team (clients, architects, and employees) to a fun event. This experience will undoubtedly strengthen your relationships with these individuals. The awards dinner will allow you to openly honor and recognize key project partners who all played a part in your successful project. Give them all a plaque to remember your project success!

Employee Recognition

An MCA award is another way to recognize your project team, and celebrate those who embrace the values of your firm through progressive and/or unique construction management practices. Give each of your employees who worked on the project a plaque for all the world to see.

Operational Excellence

The simple submission process creates an opportunity for your team to reflect upon the successful outcomes of your project management strategies...something we often times forget to stop and think about. Use this opportunity to write down successful management practices, safety strategies, schedule management techniques, innovation, etc. Use the notes to teach other employees "lessons learned" or "unique techniques employed" to foster future success.

Marketing Success

Winning submissions can get free PR through the MCA newsletter, and other avenues (i.e. Finance & Commerce, Business Journal). Who doesn't want a little free PR? Additionally you will be able to feature "award winning projects" in your marketing materials and future project proposals. Unique offerings are what differentiate you from the pack...and often those sought by new potential clients. Reuse the ideas generated for the award submission in your next proposal.

Join Fellow MCA Members and Construction Industry Leaders for Happy Hour on May 20!

Join us (and bring a friend) for this opportunity to network with your peers, exchange success stories, and find solutions to your job site challenges. We will be meeting at Stella's Fish Café in Minneapolis' Uptown Neighborhood 5:00 PM on Wednesday, May 20, 2010.

You may RSVP to (952) 928-4646 or email info@mnconstruction.org if you plan to attend.

Save the Date for Future MCA Happy Hours!

Thursday, June 17, 2010 at 5:00 PM | Brit's Pub & Eating Establishment in Minneapolis

Member to Member



AMERICAN ENGINEERING TESTING, INC. (AET), a leading engineering consulting firm, congratulates **TRAVIS J. RENGSTORF** on earning his Professional

Engineering license. Mr. Rengstorf earned his Master of Science degree in Civil Engineering, with a geotechnical emphasis, from Iowa State University in 2007, and his Bachelor of Science degree in Civil Engineering from North Dakota State University in 2004.

Prior to attending graduate school he was employed at AET's Mankato, Minnesota office. Mr. Rengstorf is now a member of AET's Geotechnical Engineering division in Saint Paul, Minnesota. In addition to his everyday activities as a geotechnical engineer, he assists senior AET engineers in the key areas of Cone Penetration Testing (CPT) and Pile Driving Analysis (PDA). Mr. Rengstorf resides in Saint Paul, Minnesota.

GEPHART ELECTRIC has been awarded the Westwood Lutheran Church-Sanctuary design/build project in St Louis Park, MN. The 14,000 square foot church will undergo major restoration and renovation. Working with general contractor Karkela Construction, Gephart will be installing new dimmable recessed lighting and audio video systems, as well as powered shade systems.

KRAUS-ANDERSON is the 9th largest general contractor among healthcare construction management companies, according to Modern Healthcare Magazine. In addition, Kraus-Anderson has been ranked consistently among the top Green Contractors in the U.S. by Engineering News Record and has been leading the charge in sustainable design and construction for the last 20 years. The company has been involved in 31 LEED projects, including four Gold-certified projects. Currently KA is constructing

the University of Minnesota Amplatz Children's Hospital under the Green Guide for Healthcare program.

Apothecary Products has tapped Wayzata based **STEINER CONSTRUCTION SERVICES** to design and build a 64,000 S.F. addition onto their existing world headquarters located in Burnsville, MN. Ground breaking took place on April 6, 2010 with completion expected late summer of this year. Apothecary Products is a leading International supplier and distributor of healthcare and pharmacy supply items.

GEPHART ELECTRIC wrapped up the 500,706 SF Choctaw Casino Resort project in Durant, OK well in advance of the grand opening ceremonies. Gephart provided turn-key Design/Assist services for both the electrical and low voltage systems work on the project that included a hotel exterior façade light show, over 9,300 light fixtures, three 2000KW 480V utility services and two 2000 KW generator units.



KRAUS-ANDERSON CONSTRUCTION COMPANY (KA), one of the Midwest's oldest and largest commercial general contractors and construction managers, has begun construction of new 125,000-square-foot Academic Building at Gustavus Adolphus College in St. Peter, Minn. The project will be built pursuing LEED (Leadership in Energy and Environmental Design) Gold status from the U.S. Green Building Council's (USGBC) Green Building Rating System™.

"Academic excellence is at the heart of everything we do at Gustavus," said Gustavus President Jack R. Ohle. "The construction of this new building on

campus will enhance student learning for decades to come." Construction of the LEED Gold facility is expected to be completed in July 2011 and open to service students and faculty by September 2011.

RJM CONSTRUCTION has been awarded a major expansion and remodel at Abbott Northwestern's Center for Outpatient Care in Edina, an ambulatory surgery center of Allina Hospitals & Clinics. Including a 4,700 sq. ft. expansion for Abbott Northwestern General Medicine Associates (ANGMA) and 1,400 sq. ft. remodel of the Abbott Northwestern Imaging Center, the construction project will conclude in August 2010.

RJM provided preconstruction services then began the four-phased construction project in April while the clinic remains in operation. In addition to RJM, the project team includes Perkins + Will and Dunham providing architecture and engineering services respectively.

INSPEC congratulates **DAVID W. CAMPBELL, AIA, RWC, GRP,** who recently became certified, by the Green Roofs for Healthy Cities (GRHC), as a Green Roof Professional (GRP). Mr. Campbell joins an elite group of approximately 250 Green Roof Professionals in the US and Canada. He is also a registered Architect (AIA), a Registered Waterproofing Consultant (RWC), head of Inspec's waterproofing services, and is an Associate with the firm.

Would you like to see your name or your company's name in the Member To Member section of Construction Views?

If so, please send all company press releases, announcements and updates to Corinna Hastings, Executive Director and Editor, at info@mnconstruction.org or 4248 Park Glen Road, Minneapolis, MN 55416.



Minnesota Construction Association

*Networking.
Business Development.
Education.*

Please help MCA welcome our newest member!

Jeff Fischbach – Bremer Bank

Bremer Bank is a full service financial institution providing banking, treasury management, trust, insurance, investments, private banking, and 401(K) services.

www.bremer.com

Minnesota Construction Association (MCA) Program Registration

Breakfast Program Pricing Per Program:

- \$30 Members pre-registered & pre-paid
- \$35 Members at the door
- \$25 each for three (3) or more individuals from the same member company
- \$50 Non-Members
- Free Students (*with valid full-time student i.d.*)

- September 15, 2010** — Legal Issues in Green Building & Design
- October 20, 2010** — Building Code Update
- December 8, 2010** — What Every Construction Professional Needs to Know About Dispute Resolution

Tour Pricing:

- \$25 Members
- \$35 Non-Members
- Free Students (*with valid full-time student i.d.*)

- May 19, 2010** — USPS Eagan Expansion Tour

Lunch & Learn Pricing:

- \$10 All Registrants
- May 12, 2010** — LEED Electrical Strategies and Products
- September 28, 2010** — Business Conservation - Opportunities Available to Help You Save Energy

Name(s) _____ Phone _____

Company _____

Address (*non-members*) _____

_____ Zip _____

Visa MC C.C. No. _____ Exp. Date _____

Amount Enclosed \$ _____

Return registration with payment to:
MCA | 4248 Park Glen Road | Minneapolis, MN 55416 | Phone (952) 928-4646 | Fax (952) 929-1318

We Can't Thank You Enough!

**We thank the following
Platinum Sponsor
(\$1,000 level) for their support:**

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MCA

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www.mnconstruction.org
info@mnconstruction.org

Corinna Hastings
Executive Director and Editor



GOLFER REGISTRATION



SPACES ARE LIMITED SO GET YOUR REGISTRATION IN EARLY!

GOLF INFORMATION

Golfer fee includes: green fees, cart fee, use of the driving range, a box lunch, a cookout dinner, and a chance to win raffle prizes (you must be present at dinner to win prizes).

Please register: _____ Golfers at \$110 \$_____ Total Amount

Please check here if this is the foursome that you would like to golf with.

If you do not check this box, MCA will assign individual golfers to teams to maximize your networking opportunities.

1. Individual Golfer or Foursome Captain Name: _____

Firm/Organization _____

Address, State, Zip _____

Phone _____ Email _____

2. Player Name: _____

Firm/Organization _____

Email _____

3. Player Name: _____

Firm/Organization _____

Email _____

4. Player Name: _____

Firm/Organization _____

Email _____

Dinner Only (\$20/per) | Qty _____ Lunch Only (\$15/per) | Qty _____ Name(s): _____

Raffle Tickets – 12 for \$20 (tickets will be given to the team captain the day of the tournament) Number of Sets _____

Check here if you would like to donate a raffle prize (minimum value of \$20) Item: _____

METHOD OF PAYMENT

Please indicate the form of payment. If paying by check, include payment with form.

Check/Money Order (payable to Minnesota Construction Association) OR MasterCard Visa American Express

Card Number _____ Exp. Date _____

Cardholder's Signature _____ Today's Date _____

Cardholder's Name _____

Total Payment \$ _____

Billing Address of Credit Card (if different than above)

Address, State, Zip _____

Space is reserved upon receipt of payment.

REGISTRATION AND CANCELLATION DEADLINE IS MAY 20, 2010.

Dress Code: Majestic Oaks Golf Club does have a dress code of proper golf attire, including soft spike shoes and a shirt.

Minnesota Construction Association

4248 Park Glen Road, Minneapolis, MN 55416 | Fax (952) 929-1318 | Phone (952) 928-4646



SPONSORSHIP REGISTRATION



SPONSORSHIPS ARE LIMITED SO GET YOUR REGISTRATION IN EARLY!

Firm/Organization _____

Contact Name _____

Address, State, Zip _____

Phone _____ Email _____

SPONSORSHIP OPTIONS

- Event Sponsor (\$1000) Hole Sponsor (\$150) Premium Hole Sponsor (\$500) Cart Sponsor (\$200)
- Check here if you would like to donate a raffle prize (minimum value of \$20) Item: _____

SPECIAL OPTIONS

- Dinner Only (\$20/per) | Qty _____
- Lunch Only (\$15/per) | Qty _____

Name(s): _____

METHOD OF PAYMENT

Please indicate the form of payment. If paying by check, include payment with form.

- Check/Money Order (*payable to Minnesota Construction Association*) OR MasterCard Visa American Express

Card Number _____ Exp. Date _____

Cardholder's Signature _____ Today's Date _____

Cardholder's Name _____

Total Payment \$ _____

Billing Address of Credit Card (*if different than above*)

Address, State, Zip _____

Sponsorships are reserved upon receipt of payment.

REGISTRATION AND CANCELLATION DEADLINE IS MAY 10, 2010.

Dress Code: Majestic Oaks Golf Club does have a dress code of proper golf attire, including soft spike shoes and a shirt.