



April 2010

MINNESOTA CONSTRUCTION ASSOCIATION

Construction Views

CONTENTS

- 2 | Schedule of Events
- 2 | President's Column
- 3 | Board of Directors
- 3 | May Program - USPS Eagan Expansion Tour
- 3 | Membership Option for Educators & Public Officials
- 4 | Tax Incentives for Businesses Hiring and Retaining Workers
- 4 | Happy Hour
- 5 | Lunch & Learn Sponsorship
- 5 | Ask Ms. Awards
- 6 | Member to Member
- 7 | New Member
 - 7 | Program Registration
- 8 | Sponsors

Register Today for the April Breakfast Program

EISNTFJP Spells Team Success!

The Impact of Personality Type (MBTI®) in Teams



Nick Ruehl (Ruehl + Associates)

Wednesday, April 21, 2010

Breakfast & Networking 7:30 AM - 8:00 AM

Program 8:00 AM - 9:00 AM

8000 Norman Center Drive
Second Floor Conference Room
Bloomington, MN 55437

The competitive edge for any company rests in its ability to function as a high performing team. Great teams have fun producing extraordinary results. With the increasing complexity of projects, challenging project schedules, and the need for greater collaboration among office, design and construction professionals, it is difficult to build and maintain a “well-oiled team.”

Gaining an understanding of how we think, act, feel, and communicate can significantly facilitate the building of trust among teammates, and trust is the very foundation of high performing teams. Nick will share some basic insight into how understanding your own psychological type (MBTI®) and that of each of your teammates can help build respect, trust, and success within the Team.

See page 7 for program pricing and registration!

For more information, please call 952.928.4646 or email info@mnconstruction.org

Calendar of Events

Event details and
registration available at
www.mnconstruction.org

WEDNESDAY, APRIL 14, 2010

5:00 PM

MCA Happy Hour

Joe Senser's Restaurant in Bloomington

WEDNESDAY, APRIL 21, 2010

7:30 AM – 9:00 AM

EISNTFJP Spells Team Success!

The Impact of Personality Type

(MBTI®) in Teams

Nick Ruehl (Ruehl + Associates)

8000 Tower Conference Room

WEDNESDAY, MAY 19, 2010

4:00 PM

USPS Eagan Expansion Tour

3232 Denmark Avenue, Eagan

THURSDAY, MAY 20, 2010

5:00 PM

MCA Happy Hour

Stella's Fish Café in Minneapolis'

Uptown Neighborhood

THURSDAY, JUNE 3, 2010

MCA Scholarship Golf Tournament

Majestic Oaks Golf Club

THURSDAY, JUNE 17, 2010

5:00 PM

MCA Happy Hour

Brit's Pub & Eating Establishment

in Minneapolis

FRIDAY, JULY 16, 2010 AT 7:10 PM

Minnesota Construction Association

Night with the Twins

WEDNESDAY, SEPTEMBER 15, 2010

7:30 AM – 9:00 AM

Legal Issues in Green Building & Design

Holly J. Newman & Marilyn Rosberg, AIA

with Mackall, Crouse & Moore, PLC

8000 Tower Conference Room

WEDNESDAY, OCTOBER 20, 2010

7:30 AM – 9:00 AM

Building Code Update

Donald Sivigny (MN Department

of Labor and Industry)

8000 Tower Conference Room

WEDNESDAY, DECEMBER 8, 2010

7:30 AM – 9:00 AM

What Every Construction Professional
Needs to Know About Dispute Resolution

Robert Hughes (American

Arbitration Association)

8000 Tower Conference Room



PRESIDENT'S COLUMN

By Robert Struve

A Few Thank Yous...

• To the members of the Society for Marketing Professional Services-Twin Cities for allowing up to join them for their meeting on “Empowering Your Staff to Communicate Effectively” in February. It was a great

session and had many take aways for those of us who attended.

• To Mike Remington and his staff at INSPEC who invited us to their seminar, “Improving Building Performance: Roofs, Walls and Windows” in March.

• To the members of the Construction Management Association of America- Minnesota Chapter for letting us sit in on their “The Local Construction Market – Forecasts and Expectations”.

Because of their partnering with your Minnesota Construction Association, we were offered a solid and diverse set of educational and networking opportunities. Thank you all again! We hope to continue to mutually share offerings with them.

A Few Atta Girls and Boys...

• To Alana Sunness Griffith for her tireless efforts to improve and perfect the MCA Awards program.

• To Nathan Thome for all that energy he gives us especially when it comes to scheduling “happy hours” and his leadership of the Membership/Public Relations Committee.

• To the Program Committee who has assembled a solid set of educational opportunities for 2010 and is already working on the 2011 schedule.

• To all the companies and organizations that support the work of our members on behalf of the Minnesota Construction Association.

A Few Requests of You...

• Come and learn from Nick Ruehl on Wednesday April 21st. For those of you that heard Nick's talk last year, you'll be there! For those who didn't, ask those who were and you'll be there. I personally guarantee you will bring valuable insights back to your team that you can put to work immediately.

• We need speakers for our Programs and Lunch & Learn Sessions. If you want to address the membership or have just heard a really good presentation perfect for MCA, call us today.

• We need you to submit your news for the Member to Member section of Construction Views. We want to know and have it known what's going on with all our members.

• The Awards Committee would appreciate help from members with different experiences and new ideas to keep this keystone piece of MCA moving positively forward. If this is you, please call today.

• We need golfers and sponsors for the MCA 2010 Scholarship Golf Tournament. It will be on Thursday, June 3 at Majestic Oaks Golf Club in Ham Lake

Closing Comments...

If you recall, I suggested that 2010 was to be a year of change for all. At MCA we think we are changing and making it a better organization with better benefits for all. We need your help to do it! Please let us know how we are doing and any suggestions you have.

MCA is a non-profit association dedicated to educating and promoting the construction industry. Statements of fact and opinion in this publication are the responsibility of the authors alone and do not necessarily reflect or imply the opinion of the members, directors or staff of MCA.

Register Today for the May Program

USPS Eagan Expansion Tour

Wednesday, May 19, 2010

4:00 PM – brief safety orientation and sign-in

5:15 PM – Happy Hour (appetizers will be provided, location TBD)

3232 Denmark Avenue, Eagan

(located behind the Eagan Home Depot)

The \$64 million USPS Eagan project consists of an approximately 600,000 SF Mail Processing Facility (450,000 SF workroom & 150,000 SF Office), which is an expansion of the existing Bulk Mail Center located on a 92 acre site. The project is being constructed in two phases to accommodate the ongoing USPS operations. The building is constructed of load bearing precast panels/steel structure, approximately 10 acres of white TPO roofing, & 49 RTU's. The project team is currently gathering documentation in hopes that the project will achieve LEED certification.

Participants will tour the project and hear stories of the challenges and obstacles that they have experienced!

**REGISTRATION DEADLINE FOR THIS PROGRAM
IS FRIDAY, MAY 14, 2010.**

See page 7 for tour pricing and registration!

For more information, please call 952.928.4646 or email info@mnconstruction.org

New for 2010

Membership Option for Educators & Public Officials

The MCA Board of Directors voted on March 23rd to add a new class of membership. Construction-related educators and public officials can now join MCA as an Associate Member. The annual dues for 2010 are \$25. If you are an educator or public official interested in joining MCA, please visit www.mnconstruction.org/join.htm for more information and a printer-friendly membership application. If you have any questions, please contact MCA at 952.928.4646 or email info@mnconstruction.org.

MCA 2010 BOARD OF DIRECTORS

President

ROBERT STRUVE
*American Engineering
Testing, Inc.*

Vice President

WILLIAM L. JUNDT
RJM Construction

Treasurer

MIKE PURFEERST
*Steiner Construction
Services, LLC*

Secretary

ALANA SUNNESS GRIFFITH
Empirehouse, Inc.

Past President

PATRICK J. LEE-O'HALLORAN
Hammargren & Meyer, P.A.

DIRECTORS

GARY HEPPELMANN
BOR-SON Construction, Inc.

GREGG A. JOHNSON

JEREMY LARSON
Amherst H. Wilder Foundation

NICK MANNEL
Loucks Associates

DARREL MULLENBACH
Larson Allen, LLP

MICHAEL A. SCHOENECKER
Winkelman Building Corp.

STAFF

CORINNA HASTINGS
Executive Director & Editor

Tax Incentives for Businesses Hiring and Retaining Workers

Reprinted with permission from LarsonAllen LLP

The Hiring Incentives to Restore Employment (HIRE) Act, signed into law March 18, 2010, offers incentives for companies hiring unemployed people plus an additional credit for each qualified retained worker. Employers can take advantage of reduced payroll taxes and increased tax credits as long as they meet certain eligibility requirements.

“A company probably won’t hire employees just for these incentives, but if they’re considering expanding their workforce, they should know the provisions are available and how to obtain the benefits,” says John Berens, a principal with LarsonAllen who specializes in tax issues affecting closely held companies.

The law also extends into 2010 the increased Section 179 expensing allowance for the purchase of certain depreciable business assets.

Payroll tax forgiveness for hiring unemployed workers:

Under the new law, employers will be exempt from paying the 6.2 percent Old-Age, Survivors, and Disability Insurance (OASDI) portion of Social Security tax on wages paid to qualified individuals. The tax will not apply on wages paid to qualified individuals for employment after March 18, 2010, and prior to January 1, 2011.

Employer and employee qualifications:

All business types qualify with the exception of federal, state, or local governments (public higher education institutions do qualify). An employer may elect against the incentive on an employee-by-employee basis.

A qualified individual is anyone who:

1. Begins work for a qualified employer after February 3, 2010, and prior to January 1, 2011
2. Certifies by signed affidavit, under penalties of perjury, that he or she had not been employed for more than 40 hours for the 60 days prior to employment starting
3. Is not employed to replace a terminated employee, unless the former employee voluntarily separated from employment or was separated for cause
4. Is not related to the employer, using rules similar to those that apply to the Work Opportunity Tax Credit (WOTC). If needed, consult your tax advisor for specific barred relationships.



Join Fellow MCA Members and Construction Industry Leaders for Happy Hour on April 14!

Join us (and bring a friend) for this opportunity to network with your peers, exchange success stories, and find solutions to your job site challenges. We will be meeting at Joe Senser’s Restaurant in Bloomington at 5:00 PM on Wednesday, April 14, 2010.

You may RSVP to (952) 928-4646 or email info@mnconstruction.org if you plan to attend.

Save the Date for Future MCA Happy Hours!

Thursday, May 20, 2010
5:00 PM
Stella’s Fish Café in Minneapolis’
Uptown Neighborhood

Thursday, June 17, 2010
5:00 PM
Brit’s Pub & Eating Establishment
in Minneapolis



SPONSOR A SESSION IN 2010!

MCA Lunch & Learn

The Minnesota Construction Association (MCA) is offering members a new opportunity in 2010 - the Lunch & Learn Series. As a Lunch & Learn sponsor you will have an opportunity to invite MCA members into your office for an educational presentation and lunch.

Companies who take advantage of this opportunity will provide the space and light lunch for the attendees (we will work with you on the number of attendees that you can accommodate at your office or we have space available if you would like to hold a program, but do not have meeting space at your office). You would also provide an educational session for attendees during lunch. MCA members would pay \$10 to attend these events to help us cover the costs involved in promotion and coordination of the event.

We will be limiting these sessions to one per month for the rest of 2010. Months will be assigned on a first-come, first-served basis. If you are interested in hosting an MCA Lunch & Learn in 2010 send an email to info@mnconstruction.org today!



Ask MS. AWARDS

Welcome to the "Ask Ms. Awards" column, a new addition to the MCA *Construction Views* newsletter. We have created this feature column to help answer some of your questions about the annual Awards of Excellence and how you can use this member benefit to help promote your firms and acknowledge your work. In future columns we will answer questions regarding the awards criteria, the submittal process, or anything else that needs attention!

Dear Ms. Awards,

I've been asked to join the MCA Awards Committee. Before I commit my time and resources, can you tell me why I should join this committee - what's in it for me?

Sincerely,

Potential Committee Member

Dear Potential,

Joining the MCA Awards Committee will help you maximize your investment in membership with the MCA. When you choose to serve on a volunteer committee, you open up a world of possibilities for networking, professional growth, and career opportunities while serving your profession. Member-based committees play an important role in achieving an effective and progressive association and are a vital part of the association's operations.

The MCA Awards Committee meets year-round to plan and prepare for MCA's premiere event, the Awards of Excellence. We generally meet once a month at the MCA Office at 7:30 AM for approximately one hour. Committee work is continued between meetings via email.

We hope to see you at an MCA Awards Committee meeting soon!

If you have a question for Ms. Awards, please email it to Alana Sunness Griffith, Awards Chair, c/o Corinna Hastings at info@mnconstruction.org.

Member to Member

The City of Minnetonka, Minnesota, has selected **BOSSARDT CORPORATION** to provide Construction Management services for the Williston Center Renovation Project. Construction for the community-based fitness and recreation facility is scheduled to begin in June of 2010.

The \$4 million multi-phased project includes major improvements to the entrance area, locker rooms, swimming pool and fitness areas, and additions to the existing pool building to incorporate activities for children.

MIKE MURPHY, GEPHART ELECTRIC Estimator/Project Manager has earned his Best Value Certification for the Performance Information Procurement System (PIPS) program recognized by the University of Minnesota.

KYLE HEINSCH, Estimator/Project Manager for **GEPHART ELECTRIC** has achieved his LEED AP certification.

Coloplast's new North American headquarters in Minneapolis, built by **KRAUS-ANDERSON CONSTRUCTION COMPANY**, has earned Silver LEED (Leadership in Energy and Environmental Design) certification from the U.S. Green Building Council's (USGBC) Green Building Rating System™. In successfully achieving Silver LEED status, the USGBC accepted all 36 points submitted in the registration process.

LEED is the nationally accepted benchmark for the design, construction and operation of high performance green buildings. LEED promotes a whole-building approach to sustainability by recognizing performance in five key areas of human and environmental health: sustainable site development, water savings, energy efficiency, materials selection and indoor environmental quality.

Coloplast is located on a 5.4-acre site at 1601 West River Road in North Minneapolis. The Danish medical device manufacturer's "innovation center" is the company's third globally, joining others in Denmark and France. Coloplast develops and manufactures products and services for people with ostomy, urology, continence and skin care needs.

KRAUS-ANDERSON CONSTRUCTION COMPANY (KA), one of the Midwest's oldest and largest commercial general contractors and construction managers, has been selected by the City of St. Louis Park to manage the construction of two new fire stations. The project was awarded following an RFP submission and interview process.

The project includes the construction of a 27,177-square-foot main fire station, replacing the existing Fire Station No. 1 at 3750 Wooddale Ave.; and a 14,394-square-foot satellite station, replacing Fire Station No. 2 at 2262 Louisiana Ave. Construction is expected to begin early fall of 2010 or spring of 2011, with the completion of both stations by the end of 2012.

Would you like to see your name or your company's name in the *Member To Member* section of *Construction Views*?

If so, please send all company press releases, announcements and updates to Corinna Hastings, Executive Director and Editor, at info@mnconstruction.org or 4248 Park Glen Road, Minneapolis, MN 55416.



**The Right
Solution
for You**



Environmental
Geotechnical
Materials
Forensics

www.amengtest.com
(800) 972-6364



**Minnesota
Construction
Association**
*Networking.
Business Development.
Education.*

**Please help MCA welcome
our newest member!**

***Nicholas Mann, Student
Iowa State University***

Nicholas Mann grew up in Hastings, Minnesota. He is now pursuing his interest in the construction field by studying construction engineering at Iowa State University.

Minnesota Construction Association (MCA) Program Registration

Breakfast Program Pricing Per Program:

- \$30 Members pre-registered & pre-paid
- \$35 Members at the door
- \$25 each for three (3) or more individuals from the same member company
- \$50 Non-Members
- Free Students (*with valid full-time student i.d.*)

Tour Pricing:

- \$25 Members
- \$35 Non-Members
- Free Students (*with valid full-time student i.d.*)
- May 19, 2010** — USPS Eagan Expansion Tour

- April 21, 2010** — *EISNTFJP Spells Team Success!*
- September 15, 2010** — Legal Issues in Green Building & Design
- October 20, 2010** — Building Code Update
- December 8, 2010** — What Every Construction Professional Needs to Know About Dispute Resolution

Name(s) _____ Phone _____

Company _____

Address (*non-members*) _____

_____ Zip _____

Visa MC C.C. No. _____ Exp. Date _____

Amount Enclosed \$ _____

Return registration with payment to:

MCA | 4248 Park Glen Road | Minneapolis, MN 55416 | Phone (952) 928-4646 | Fax (952) 929-1318

We Can't Thank You Enough!

**We thank the following
Platinum Sponsor
(\$1,000 level) for their support:**

**Kraus Anderson
Construction Company**

**We thank the following
Gold Sponsors
(\$500 level) for their support:**

**Cobb, Strecker, Dunphy &
Zimmermann, Inc.**

Hammargren & Meyer, P.A.

MCA

4248 Park Glen Road
Minneapolis, MN 55416
(952) 928-4646 • fax (952) 929-1318
www.mnconstruction.org
info@mnconstruction.org

Corinna Hastings
Executive Director and Editor